

*Are You Challenged By
Charismatic Leadership?
Group Dynamics?
Presentation Skills?*

MICHAEL GRINDER

Presents

Group Wizardry

Presentation Skills

What You Will Get

Training includes four days of interactive work that will build the skills indispensable to successful meetings, training sessions, presentations and facilitation. The evening of day four and/or on day five, you will have the opportunity to practice individual presentations before small peer groups. Michael will provide non-judgmental feedback. You will receive online access to a downloadable video of all presentations with Michael's feedback.

Credit Hours: Three semester graduate credits are available through Brandman University.

Who Should Attend: Teachers, presenters, trainers, facilitators, consultants, managers, super-visors, and group or team leaders. Enrollment is limited to 45 participants.

When

Monday, June 22 through Friday, June 26, 2020.
Class times 9-4:30 Monday-Thursday; 7-11 am Friday
Optional filming Friday morning, June 26, 2020.

Where

Comfort Suites, 12010 NE Airport Way, Portland, OR 97220
503-261-9000 or 1-800-216-5927

Fees

Registration Fee \$800. \$150 discount for teachers. \$100 discount for 2019 participants. (\$50 discount for early bird registration by May 22). Optional filming and digital distribution of the coaching video is included. For more information, call Michael Grinder & Associates (360) 687-3238 or send an email to angi@michaelgrinder.com.

Registration Form

*Group Wizardry, The Art and Science of Non-Verbal Communication
June 22 - June 26, 2020*

Name: _____

Organization: _____

Address: _____

City: _____ State & Zip: _____

Work Phone: _____ Cell Phone: _____

Payment Method: Check Enclosed. Credit Card: VISA MC EXP DATE: _____

Card No.: _____ Email: _____

3 Digit Security Code: _____ Amount to Charge: _____

Signature: _____

Registration Fee \$800.
\$150 discount for teachers.
\$100 discount for 2019 participants.
\$50 discount for early bird registration (by May 22).

To register, mail payment to:
Michael Grinder & Assoc.
16303 NE 259th St. Battle
Ground, WA 98604

Or register online at
michaelgrinder.com

Maximum enrollment is 45.

The training room is located at
Comfort Suites
12010 NE Airport Way
Portland, OR 97220
(503) 261-9000 or
(800) 216-5927

Mention Group Wizardry attendance to receive a lodging discount of \$145 per night (not including taxes) at Comfort Suites.

The content focus includes the three major areas listed below. Yearly, one of them is emphasized more than the others. For 2020, Presentation Skills will be the focus.

Charismatic Leadership

Success still comes down to relationships...create the relationships you want.

- Identify and incorporate traits of charismatic leaders.
- Understand and accept yourself and others.
- Improve your leadership skills and manage difficult personalities. Interpret your and others' behaviors more accurately.
- Increase your competence by reducing bad surprises.
- Use the "cats and dogs" model to better understand people.



Group Dynamics

It is never your group. It is the group's group.

- Build rapport between you and the group, within the group.
- Learn how group size, length of time together, and participants' familiarity with each other influence group dynamics.
- Recognize and utilize leaders and barometers in a group.
- Pace and lead resistance.
- Read a group; deal with power issues.



Presentation Skills

Increase your congruency. Includes:

- Systematic use of non-verbals.
- In-house vs. public meeting skills.
- How to get an "agreement frame," increasing relevance.
- Understanding the interplay of content, process, and permission.
- Recognizing and increasing receptivity.
- How not to get shot. Handling attacks.



The special feature for the year 2021 will be Charismatic Leadership