

*Are You Challenged By  
Charismatic Leadership?  
Group Dynamics?  
Presentation Skills?*

# MICHAEL GRINDER

*Presents*

## Group Wizardry

*Presentation Skills*

### What You Will Get

Training includes four days of interactive work that will build the skills indispensable to successful meetings, training sessions, presentations and facilitation. On day five, you will have the opportunity to practice individual presentations before small peer groups. Michael will provide non-judgmental feedback. You will receive a DVD of your group's presentations and Michael's feedback.

**Credit Hours:** Three semester graduate credits are available through Brandman University.

**Who Should Attend:** Teachers, presenters, trainers, facilitators, consultants, managers, supervisors, and group or team leaders. Enrollment is limited to 45 participants.

### When

Monday, June 22 through Friday, June 26, 2020. Class times 9-4:30 Monday-Thursday; 7-11 am Friday  
Optional Videotaping Friday morning, June 26, 2020.

### Where

Comfort Suites, 12010 NE Airport Way, Portland, OR 97220  
503-261-9000 or 1-800-216-5927

### Fees

Registration Fee \$700. \$100 discount for 2019 participants, full time teachers and students. (\$50 discount for early bird registration by May 22).  
Videotaping and mailing of the DVD \$40. For more information, call Michael Grinder & Associates (360) 687-3238 or send email to [angi@michaelgrinder.com](mailto:angi@michaelgrinder.com).

## Registration Form

***Group Wizardry, The Art and Science of Non-Verbal Communication***  
*June 22 - June 26, 2020*

Name: \_\_\_\_\_

Organization: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State & Zip: \_\_\_\_\_

Work Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

Payment Method:  Check Enclosed. Credit Card:  VISA  MC  EXP DATE: \_\_\_\_\_

Card No.: \_\_\_\_\_ Email: \_\_\_\_\_

3 Digit Security Code: \_\_\_\_\_ Amount to Charge: \_\_\_\_\_

Signature: \_\_\_\_\_

Registration Fee \$700.  
\$100 discount for 2019 participants, teachers or full-time students.  
\$50 discount for early bird registration (by May 22).

To register, send your \$50 nonrefundable deposit to:  
Michael Grinder & Assoc.  
16303 NE 259th St.  
Battle Ground, WA 98604  
(360) 687-3238  
FAX (360) 687-0595  
Balance due at registration.  
Maximum enrollment is 45.

If you choose the videotaping option, an additional fee of \$40 for videotaping and mailing is due at registration. Email [angi@michaelgrinder.com](mailto:angi@michaelgrinder.com) if you have any questions.

The training room is located at  
Comfort Suites  
12010 NE Airport Way  
Portland, OR 97220  
(503) 261-9000 or  
(800) 216-5927  
Mention Group Wizardry attendance to receive a lodging discount of \$149.99 per night (not including taxes) at Comfort Suites.

The content focus includes the three major areas listed below. Yearly, one of them is emphasized more than the others. For 2020, Presentation Skills will be the focus.

## Charismatic Leadership

*Success still comes down to relationships...create the relationships you want.*

- Identify and incorporate traits of charismatic leaders.
- Understand and accept yourself and others.
- Improve your leadership skills and manage difficult personalities. Interpret your and others' behaviors more accurately.
- Increase your competence by reducing bad surprises.
- Use the "cats and dogs" model to better understand people.



## Group Dynamics

*It is never your group. It is the group's group.*

- Build rapport between you and the group, within the group.
- Learn how group size, length of time together, and participants' familiarity with each other influence group dynamics.
- Recognize and utilize leaders and barometers in a group.
- Pace and lead resistance.
- Read a group; deal with power issues.



## Presentation Skills

*Increase your congruency. Includes:*

- Systematic use of non-verbals.
- In-house vs. public meeting skills.
- How to get an "agreement frame," increasing relevance.
- Understanding the interplay of content, process, and permission.
- Recognizing and increasing receptivity.
- How not to get shot. Handling attacks.



The special feature for the year 2021 will be Charismatic Leadership