



# Michael Grinder and Associates

The best non-verbal communication training. Rev up your presentation skills, enhance group and team dynamics, and effectively manage the classroom—all without saying a word.

## About Michael Grinder

Michael Grinder is a renowned expert in the power of influence. Michael has developed a unique, new system of influence through non-verbal communication, one that is rich in practical, immediately applicable skills. This is fresh content, taught by a master trainer; you will be able to use it immediately to improve all your professional and personal communications.

Michael has spent his life studying, dissecting and teaching the structure that underlies universal patterns that underlie all communication. After years of experience as a middle-school teacher, Michael now speaks to conferences and conducts training seminars across the globe on the science of non-verbal communication, non-verbal leadership skills, group dynamics, and presentation skills.

“All other courses I have been to pale in comparison to Michael’s. It is like comparing a toolbox from K-mart with a toolbox from NASA. —Hans-Peter Eriksson Affärsområdeschef - Marknad & kommunikation, Sandviken Energi

Michael has devoted 40 years to the study of non-verbal communication. His observational research on four continents has convinced him that people are in love with the influence of power when they need to be in love with the power of influence. Power does get results, but compliance is short-term. Influence leads to long-term results, especially when the influence is earned through systematic, artistic non-verbal communication.

“Michael makes an impact wherever he presents and trains. He is the quintessential presenter, engaging audiences at all levels. The material he presents is always practical and timely, and it can be used immediately.”  
—William A. Sommers, PhD, Program Manager, Texas

Michael is widely-regarded as one of America’s foremost educator of educators and an expert on learning styles. He was personally trained by two giants in the field of communication: Carl Rogers, the wellspring of rapport and relationships, and John Grinder, co-founder of Neuro Linguistic Programming. Michael and his wife, Gail, live on a tree farm in Washington state.

**Call Today to Reserve Your Date for an Experience to Change Your Life**  
**1-360-687-3238**  
**[Info@michaelgrinder.com](mailto:Info@michaelgrinder.com)**