

# Leadership Style Quiz

This quiz aims to help identify the styles you use most or least. Listed below are some statements about different behaviours. Indicate how much these describe you or are true for you, by scoring them from 0 - 4 in the space beside each statement. There are no right or wrong answers.

**The numbers 0 - 4 represent the following ratings:**

0 = **never** true for me

1 = **hardly ever** true for me

2 = **sometimes** true for me

3 = **fairly often** true for me

4 = **frequently** if not always true

1.  My focus is on productivity, achieving goals and targets
2.  Taking care of my people takes priority over tasks at hand
3.  I'm comfortable with power and I seek higher positions
4.  I expect to be promoted on the merit of my work & reputation
5.  I like change, anything new & different, lots of options, choices
6.  I'm more comfortable following tried & trusted procedures
7.  I like a good challenge and enjoy working by myself, independently
8.  I'm a great team player and enjoy the comfort of working in a group
9.  I love to make decisions, take risks and act from gut instinct
10.  I like to seek everyone's views & gather information before deciding
11.  Inventing new solutions and dreaming up new strategies excites me
12.  I love nothing better than problem solving
13.  Competition motivates me and brings out my best qualities
14.  I never feel qualified enough, despite years of study & experience
15.  I don't like rules, punishment, or being managed.
16.  I prefer set procedures, routines, and satisfying clear requirements.
17.  I need to be in control and prefer to have my own project or area
18.  I love camaraderie, everyone getting along and working together
19.  It's not what you know, it's who you know that counts.
20.  Friendly relationships and loyal camaraderie are what I value and trust.

## Scoring:

Add up all your scores for all ODD number statements Total: \_\_\_\_\_

Add up all your scores for all EVEN number statements Total: \_\_\_\_\_

Score meaning on back.

If your scores for the ODD numbered statements greatly outweigh your scores for EVEN numbered statements, this indicates your current style is probably high in credibility, leadership, strategic networking, innovative thinking, and achieving targets.

If your scores for the EVEN numbered statements greatly outweigh your scores for the ODD numbered statements, this indicates that your current style is probably high in approachability, people skills, information gathering and problem solving.

If your scores for ODD & EVEN numbered statements were quite close, your balance of credibility and approachability means you probably have valuable talent for being a liaison or mediator, as well as radiating qualities of charismatic leadership.